

LUTHERAN MEN IN MISSION
Chicago, Illinois

**FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION**
January 31, 2015 and 2014

Together with Independent Accountant's Review Report

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Independent Accountant's Review Report

Board of Directors
Lutheran Men in Mission
Chicago, Illinois:

We have reviewed the accompanying statements of financial position of Lutheran Men in Mission (LMM) as of January 31, 2015 and 2014 and the related statements of activities and cash flows for the years then ended. A review includes primarily applying analytical procedures to management's financial data and making inquiries of organization management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the review in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. Those standards require us to perform procedures to obtain limited assurance that there are no material modifications that should be made to the financial statements. We believe that the results of our procedures provide a reasonable basis for our report.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America.

Our reviews were made for the purpose of expressing limited assurance that there are no material modifications that should be made to the basic financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America. The supplementary information included in the accompanying schedules is presented only for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the inquiry and analytical procedures applied in the review of the basic financial statements and we did not become aware of any material modifications that should be made to such information.

Seim Johnson, LLP

Omaha, Nebraska,
May 11, 2015.

**LUTHERAN MEN IN MISSION
STATEMENTS OF FINANCIAL POSITION
January 31, 2015 and 2014**

	<u>2015</u>	<u>2014</u>
ASSETS		
Cash and cash equivalents	\$ 88,120	\$ 83,549
Contributions receivable	-	8,575
Grant receivable	-	50,000
Prepaid expenses	2,342	3,213
Consigned inventories	132,052	36,160
Due from Evangelical Lutheran Church in America	-	52,786
Investments	1,216,685	1,156,585
Beneficial interest in perpetual trusts	<u>292,979</u>	<u>298,696</u>
TOTAL ASSETS	<u>\$ 1,732,178</u>	<u>\$ 1,689,564</u>
 LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable and other accrued expenses	\$ 81,896	\$ 21,108
Due to Evangelical Lutheran Church in America	<u>126,724</u>	<u>-</u>
Total Liabilities	<u>208,620</u>	<u>21,108</u>
 NET ASSETS		
Unrestricted	476,393	606,614
Temporarily restricted	-	9,500
Permanently restricted	<u>1,047,165</u>	<u>1,052,342</u>
Total net assets	<u>1,523,558</u>	<u>1,668,456</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 1,732,178</u>	<u>\$ 1,689,564</u>

See independent accountant's review report and accompanying notes.

**LUTHERAN MEN IN MISSION
STATEMENT OF ACTIVITIES
For the Year Ended January 31, 2015**

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Totals</u>
REVENUES, GAINS, AND PUBLIC SUPPORT				
Contributions	\$ 222,449	\$ -	\$ 540	\$ 222,989
Program service revenue - events	47,772	-	-	47,772
Bible and materials sales	21,308	-	-	21,308
Investment income	61,336	-	-	61,336
Realized and unrealized gain on investments, net	58,786	-	-	58,786
Change in value of beneficial interest in perpetual trusts	-	-	(5,717)	(5,717)
Net assets released from restrictions	<u>9,500</u>	<u>(9,500)</u>	<u>-</u>	<u>-</u>
Total revenues, gains, and public support	421,151	(9,500)	(5,177)	406,474
EXPENSES				
Cost of bibles and materials sold or distributed	24,854	-	-	24,854
Events	69,148	-	-	69,148
General and administrative	<u>457,370</u>	<u>-</u>	<u>-</u>	<u>457,370</u>
Total expenses	<u>551,372</u>	<u>-</u>	<u>-</u>	<u>551,372</u>
CHANGES IN NET ASSETS	(130,221)	(9,500)	(5,177)	(144,898)
NET ASSETS, BEGINNING OF PERIOD	<u>606,614</u>	<u>9,500</u>	<u>1,052,342</u>	<u>1,668,456</u>
NET ASSETS, END OF PERIOD	<u>\$ 476,393</u>	<u>\$ -</u>	<u>\$ 1,047,165</u>	<u>\$ 1,523,558</u>

See independent accountant's review report and accompanying notes.

**LUTHERAN MEN IN MISSION
STATEMENT OF ACTIVITIES
For the Year Ended January 31, 2014**

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Totals</u>
REVENUES, GAINS, AND PUBLIC SUPPORT				
Contributions	\$ 297,412	\$ 20,000	\$ 2,324	\$ 319,736
Grant	75,000			75,000
Program service revenue - events	14,471		-	14,471
Bible and materials sales	23,919		-	23,919
Investment income	56,266		-	56,266
Realized and unrealized gains on investments, net	67,416		-	67,416
Change in value of beneficial interest in perpetual trusts	-	-	2,729	2,729
Net assets released from restrictions	<u>10,500</u>	<u>(10,500)</u>	<u>-</u>	<u>-</u>
Total revenues, gains, and public support	544,984	9,500	5,053	559,537
EXPENSES				
Cost of bibles and materials sold or distributed	24,485	-	-	24,485
Events	13,558	-	-	13,558
General and administrative	<u>400,497</u>	<u>-</u>	<u>-</u>	<u>400,497</u>
Total expenses	<u>438,540</u>	<u>-</u>	<u>-</u>	<u>438,540</u>
CHANGES IN NET ASSETS	106,444	9,500	5,053	120,997
NET ASSETS, BEGINNING OF PERIOD	<u>500,170</u>	<u>-</u>	<u>1,047,289</u>	<u>1,547,459</u>
NET ASSETS, END OF PERIOD	<u>\$ 606,614</u>	<u>\$ 9,500</u>	<u>\$ 1,052,342</u>	<u>\$ 1,668,456</u>

See independent accounts report and accompanying notes

**LUTHERAN MEN IN MISSION
STATEMENTS OF CASH FLOWS
For the Years Ended January 31, 2015 and 2014**

	<u>2015</u>	<u>2014</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase (decrease) in net assets	\$ (144,898)	\$ 120,997
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Proceeds from contributions restricted for investment in endowment	(540)	(2,324)
Realized and unrealized gain on investments, net	(58,786)	(67,416)
Change in value of beneficial interest in perpetual trusts	5,717	(2,729)
Effects of changes in operating assets and liabilities:		
Contributions receivable	8,575	1,835
Grant receivable	50,000	(50,000)
Prepaid expenses	871	287
Consigned inventories	(95,892)	25,292
Due to from ELCA	179,510	(30,126)
Accrued expenses and other liabilities	<u>60,788</u>	<u>8,800</u>
Net cash provided by operating activities	5,345	4,616
 CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of endowment investments	(1,314)	(1,550)
 CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from permanently restricted contributions	<u>540</u>	<u>2,324</u>
 NET INCREASE IN CASH AND CASH EQUIVALENTS	4,571	5,390
 CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>83,549</u>	<u>78,159</u>
 CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 88,120</u>	<u>\$ 83,549</u>

See independent accountant's review report and accompanying notes.

LUTHERAN MEN IN MISSION
NOTES TO FINANCIAL STATEMENTS
January 31, 2015 and 2014

NOTE 1 – DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Lutheran Men in Mission (LMM) is a not-for-profit evangelical organization formed to build men's faith, relationships and ministry through the men's events they produce, the resources they publish and the leaders they help develop. LMM's purpose is to further the kingdom of God, to enrich the faith journey of the men of the Evangelical Lutheran Church in America (ELCA) and other denominations and to live out their faith in the Lord Jesus Christ. LMM was also formed to afford men opportunities for spiritual growth and development of an evangelical attitude through prayer and study of the Word, to invite men to faith in Christ and fuller involvement and participation in the life of the congregation, synod and the church-wide organization, and to enable men of the church to support the mission and ministries of ELCA through leadership development and an active organization of service and fellowship. LMM's fiscal year ends on January 31. Significant accounting policies are as follows.

Use of Estimates in Preparing Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Method of Accounting

The financial statements have been prepared using the accrual basis of accounting.

Basis of Presentation

Financial statement presentation follows GAAP for not-for-profit organizations. GAAP requires LMM to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Net assets are generally reported as unrestricted unless assets are received from donors with explicit stipulations that limit the use of the asset.

Cash and Cash Equivalents

LMM considers all highly liquid investments including certificates of deposit with a maturity of three months or less when purchased to be cash equivalents. LMM cash balances are invested in the Mission Investment Fund, an entity affiliated with ELCA.

Consigned Inventories

Consigned inventories consist of bibles and other publications located at warehouses operated by independent third parties. Inventories are valued at the lower of cost or market. Cost is determined on the first-in, first-out method. At January 31, 2015 consigned inventory and accounts payable included bibles with a cost of \$60,000 which are held by the printer until May 2015 when they will be shipped to LMM's warehouse.

**LUTHERAN MEN IN MISSION
NOTES TO FINANCIAL STATEMENTS
January 31, 2015 and 2014**

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Investments

Investments consist of shares of ELCA Endowment Fund Pooled Trust, which are carried at fair value. LMM has adopted investment policies which strive to provide a stable, quarterly stream of distributable investment income (comprised of interest, dividends and capital gains) that grows over time approximately in line with the expected long-term rate of inflation. To the extent consistent with this objective, LMM also seeks to provide long-term capital appreciation. Under this policy, the endowment assets are invested in a diversified portfolio consisting principally of domestic and foreign fixed income and equity securities, selected where feasible in accordance with criteria of social responsibility that are consistent with the values and programs of LMM. The mix of investments in the endowment portfolio will approximately reflect target asset allocations determined from time to time by LMM.

Investment income and realized and unrealized gains/losses resulting from investments are reported as unrestricted or temporarily restricted net assets, as designated by the donor.

Beneficial Interest in Perpetual Trusts

LMM has a beneficial interest in two perpetual trusts and annually receives income from these trusts. The beneficial interest is recorded at fair value and the income from the trusts is reported as investment income in the statement of activities and changes in net assets (see Note 3). Changes in the value of the beneficial interest in the perpetual trusts are included in permanently restricted net assets.

Net Assets

Permanently restricted net assets include contributions that donors have specified must be maintained in perpetuity.

Temporarily restricted net assets are comprised of funds that are restricted by donors for specific purposes or time periods.

Permanently restricted net assets of LMM are made up of the following at January 31, 2015 and 2014:

	<u>2015</u>	<u>2014</u>
Endowments	\$ 754,186	\$ 753,646
Perpetual trusts	<u>292,979</u>	<u>298,696</u>
Total	<u>\$ 1,047,165</u>	<u>\$ 1,052,342</u>

Temporarily restricted net assets of LMM are made up of the following at January 31, 2015 and 2014:

	<u>2015</u>	<u>2014</u>
Men's ministry advocate	<u>\$ --</u>	<u>\$ 9,500</u>

LUTHERAN MEN IN MISSION
NOTES TO FINANCIAL STATEMENTS
January 31, 2015 and 2014

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Unrestricted net assets represent funds that are fully available at the discretion of the Board of Directors for LMM to utilize in any of its programs or supporting services. Investment income distributed from the permanently restricted net assets and net unrealized gains and losses on permanently restricted net assets are included in the unrestricted net asset funds unless otherwise restricted by donors.

Contributions

LMM receives a significant portion of its operating funds from grants and contributions.

Unconditional promises to give cash and other assets to LMM are reported at fair value at the date the promise is received or given. Conditional promises to give and indications of intentions to give are reported at fair value at the date the gift is received. The gifts are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose of restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statement of activities and changes in net assets as net assets released from restrictions.

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using an interest rate commensurate with risk applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Donated property is recorded at fair market value on the date it is received or pledged. It is then carried at the lower of donated or current market value.

Contributed Services

A number of volunteers have donated various amounts of their time to LMM and its programs; however, these donated services are not reflected in the financial statements since these services do not meet the criteria for recognition as contributed services.

Income Taxes

LMM is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC). In addition, LMM qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2). There is no obligation for unrelated business income tax for the years ended January 31, 2015 and 2014. In accordance with IRS regulations, LMM is not recognized to file an income tax return.

Subsequent Events

LMM considered events occurring through May 11, 2015 for recognition or disclosure in the financial statements as subsequent events. That date is the date the financial statements were available to be issued.

LUTHERAN MEN IN MISSION
NOTES TO FINANCIAL STATEMENTS
January 31, 2015 and 2014

NOTE 2 - FAIR VALUE OF FINANCIAL INSTRUMENTS

In determining fair value, LMM uses various valuation approaches within the fair value measurement framework of GAAP. Fair value measurements are determined based on the assumptions that market participants would use in pricing an asset or liability.

The measurement framework establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizing the use of unobservable inputs by requiring that the most observable inputs be used when available. The measurement framework defines levels within the hierarchy based on the reliability of inputs as follows:

- Level 1 - Valuations based on unadjusted quoted prices for identical assets or liabilities in active markets;
- Level 2 - Valuations based on quoted prices for similar assets or liabilities or identical assets or liabilities in less active markets, such as dealer or broker markets; and
- Level 3 - Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable, such as pricing models, discounted cash flow models and similar techniques not based on market, exchange, dealer, or broker-traded transactions.

The level in the fair value hierarchy within which a fair value measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

The following methods and assumptions were used to estimate the fair value for each class of financial instrument measured at fair value:

Pooled trust – The fair value of LMM’s investment in the ELCA Endowment Fund Pooled Trust – Fund A is the reported ownership percentage of the underlying assets within the pooled trust as valued based on observable quoted market prices, and is classified as Level 2.

Beneficial interest in perpetual trusts – The fair value of the beneficial interest in perpetual trusts is classified as Level 3 as the beneficial interests have no active market and LMM will never receive the perpetual trusts’ assets. A majority of the trusts’ underlying assets are cash and cash equivalents, taxable and non-taxable bonds, and stocks.

For the fiscal years ended January 31, 2015 and 2014, the application of valuation techniques applied to similar assets and liabilities has been consistent.

Fair Value on a Recurring Basis

The table below presents the balances of assets measured at fair value on a recurring basis.

	2015			
	Level 1	Level 2	Level 3	Total
Pooled trust	\$ -	1,216,685	-	1,216,685
Beneficial interest in perpetual trusts	-	-	292,979	292,979
	<u>\$ -</u>	<u>1,156,585</u>	<u>292,979</u>	<u>1,509,664</u>

**LUTHERAN MEN IN MISSION
NOTES TO FINANCIAL STATEMENTS
January 31, 2015 and 2014**

NOTE 2 – FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

	2014			
	Level 1	Level 2	Level 3	Total
Pooled trust	\$ -	1,156,585	-	1,156,585
Beneficial interest in perpetual trusts	-	-	298,696	298,696
	\$ -	1,156,585	298,696	1,455,281

The following table sets forth a summary of changes in the fair value of the Plan's level 3 assets for the years ended January 31, 2015 and 2014:

Beneficial interest in perpetual trusts

Balance, January 31, 2013	\$ 295,967
Change in value of beneficial interest in perpetual trust	2,729
Balance, January 31, 2014	\$ 298,696
Change in value of beneficial interest in perpetual trust	(5,717)
Balance, January 31, 2015	\$ 292,979

NOTE 3 – INVESTMENTS AND ENDOWMENTS

Investments consist of shares of ELCA Endowment Fund Pooled Trust. The fair value of these shares totaled \$1,216,685 and \$1,156,585 as of January 31, 2015 and 2014, respectively. Cost information is not available.

The net unrestricted unrealized gain was \$58,786 and \$67,416 for the years ended January 31, 2015 and 2014, respectively.

Quarterly distributions of investment income received totaled \$44,769 and \$41,367 from the ELCA Endowment Fund Pooled Trust during the years ended January 31, 2015 and 2014, respectively.

LMM's endowments consist of funds established to support LMM's mission. As required by GAAP, net assets associated with endowment funds are classified and reported based on existence or absence of donor-imposed restrictions.

LMM's interpretation of the laws governing restrictions on net appreciation of donor-restricted endowments is based on the Uniform Prudent Management of Institutional Funds Act. Consequently, net appreciation is temporarily restricted if investment income is temporarily restricted; permanently restricted if investment income is permanently restricted; and unrestricted if investment income is unrestricted.

LMM has elected to deposit all endowment fund monies into the Endowment Fund "A" (Fund A) of the ELCA Endowment Fund Pooled Trust, administered by the ELCA Foundation with the ELCA Board of Pensions, doing business as Portico Benefit Services, an affiliated corporation of the Church, acting as investment advisor.

LUTHERAN MEN IN MISSION
NOTES TO FINANCIAL STATEMENTS
January 31, 2015 and 2014

NOTE 3 – INVESTMENTS AND ENDOWMENTS (continued)

The changes in endowment net assets for the years ended January 31, 2015 and 2014 are as follows:

	<u>Unrestricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Net assets, January 31, 2013	\$ 336,297	751,322	1,087,619
Investment return:			
Investment income	41,367	-	41,367
Net unrealized gain	<u>67,416</u>	<u>-</u>	<u>67,416</u>
Total investment return	<u>108,783</u>	<u>-</u>	<u>108,783</u>
Contributions invested	<u>-</u>	<u>1,550</u>	<u>1,550</u>
Quarterly distributions for expenditure	<u>(41,367)</u>	<u>-</u>	<u>(41,367)</u>
Net assets, January 31, 2014	403,713	752,872	1,156,585
Investment return:			
Investment income	44,769	-	44,769
Net unrealized gain	<u>58,786</u>	<u>-</u>	<u>58,786</u>
Total investment return	<u>103,555</u>	<u>-</u>	<u>103,555</u>
Contributions invested	<u>-</u>	<u>1,314</u>	<u>1,314</u>
Quarterly distributions for expenditure	<u>(44,769)</u>	<u>-</u>	<u>(44,769)</u>
Net assets, January 31, 2015	\$ <u>462,499</u>	<u>754,186</u>	<u>1,216,685</u>

LMM has a policy of the board determining when income, if any, will be allocated from the endowment fund, to fund LMM's programs. At the present time, other than the quarterly distributions of investment income, it is the board's policy to grow the endowment fund and not allocate any of the funds to support LMM programs. LMM's policy as it relates to the long-term investment fund is to generate income that will remain in the fund. The board may at any time approve other transfers of funds from the endowment account, but no such transfers have been authorized at this time.

Return Objectives and Risk Parameters – Fund A is structured to provide participants with a stable, quarterly stream of distributable investment income (comprised of interest, dividends and capital gains realized by the Fund) that grows over time approximately in line with the expected long-term rate of inflation. The Fund also seeks to provide participants with long-term capital appreciation. Fund A's target asset allocation is 50% U.S. equity, 15% non-U.S. equity, 20% investment grade fixed income, 10% high yield fixed income, and 5% real estate securities.

Strategies Employed for Achieving Objectives – To satisfy its long-term rate of return objectives, Fund A relies on a total return strategy in which investment return are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). Fund A targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

LUTHERAN MEN IN MISSION
NOTES TO FINANCIAL STATEMENTS
January 31, 2015 and 2014

NOTE 3 – INVESTMENTS AND ENDOWMENTS (continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy – Fund A has a policy of appropriating for distribution each year of up to 4.25% of its endowment fund's average fair value over the prior five years through the calendar year-end preceding the fiscal year in which the distribution is planned. In establishing this policy, Fund A considered the long-term expected return on its endowment. Accordingly, over the long-term, Fund A expects the current spending policy to allow its endowment to grow at an average of 4% annually. This is consistent with Fund A's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

NOTE 4 – BENEFICIAL INTEREST IN PERPETUAL TRUSTS

LMM has beneficial interests in the Clarence E. Carlson Trust B and the Irene M. Carlson Trust B which are perpetual (Trusts). The Trusts provide income distributions to LMM by the Trusts' executors with no corresponding transfer of trust assets to LMM. Distributions from the Trusts to LMM amounted to \$15,658 and \$14,244 for the years ended January 31, 2015 and 2014, respectively, and are included in investment income in the statements of activities. The assets of the Trusts, comprised primarily of stocks and bonds, are held in trust in perpetuity. Accordingly, LMM has recorded its beneficial interest in the fair market value of the Trusts in the accompanying consolidated financial statements.

NOTE 5 - MANAGEMENT AGREEMENT

LMM has a Service Level Agreement (SLA) with ELCA to manage selected operations. ELCA provides reasonable and necessary human resources, accounting processing, information technology and facilities services to LMM. A total \$15,000 was paid to ELCA relative to this SLA during each of the years ending January 31, 2015 and 2014.

Amounts due to ELCA of \$126,724 and due from ELCA of \$52,786 as of January 31, 2015 and 2014, respectively, represent net amounts resulting from revenues and public support received by the ELCA and net of expenses paid by ELCA on behalf of LMM.

SUPPLEMENTARY INFORMATION

LUTHERAN MEN IN MISSION
STATEMENT OF ACTIVITIES – DETAILED
Years Ended January 31, 2015 and 2014

	Year Ending January 31, 2015			Year Ended	Actual
	Actual	Approved	Difference Over(Under)	January 31,2014 Actual	
REVENUES,GAINS, AND PUBLIC SUPPORT					
Contributions	\$ 218,787	\$ 325,000	\$ (106,213)	\$ 292,677	(73,890)
Thrivent Choice	3,662	5,000	(1,338)	4,735	(1,073)
Grant, net of expenses	-	25,000	(25,000)	75,000	(75,000)
Program service revenue-events	47,772	55,570	(7,798)	14,471	33,301
Bible and Materials Sales	21,308	24,000	(2,692)	23,919	(2,611)
Investment Income					
Carlson Trust Funds	15,658	14,000	1,658	14,244	1,414
Endowment	44,769	42,000	2,769	41,367	3,402
Mission Investment Fund	909	600	309	655	254
Realized gains on investments, net	58,786	36,000	22,786	67,416	(8,630)
Net assets released from restrictions	9,500	9,500	-	10,500	(1,000)
	<u>421,151</u>	<u>536,670</u>	<u>(115,519)</u>	<u>544,984</u>	<u>(123,833)</u>
EXPENSES					
Personnel					
Staff Salaries	175,873	174,000	1,873	177,234	(1,361)
Benefits	72,405	69,000	3,405	46,449	25,956
HR Services-ELCA	4,300	4,300	-	4,250	50
Travel	11,553	15,000	(3,447)	13,439	(1,886)
Total Personnel	<u>264,131</u>	<u>262,300</u>	<u>1,831</u>	<u>241,372</u>	<u>22,759</u>
Office					
Space Rental-ELCA	7,100	7,100	-	7,083	17
Office Supplies	4,972	6,000	(1,028)	5,919	(947)
Postage	2,499	3,600	(1,101)	3,155	(656)
Miscellaneous	658	900	(242)	669	(11)
Total Office	<u>15,229</u>	<u>17,600</u>	<u>(2,371)</u>	<u>16,826</u>	<u>(1,596)</u>
Financial Services					
Accounting	4,000	4,000	-	3,900	100
Financial Services-ELCA					
Gift Processing	1,600	1,600	-	1,667	(67)
Expense Processing	2,000	2,000	-	2,000	-
Legal	-	1,000	(1,000)	-	-
Liability Insurance	1,508	1,200	308	1,163	345
Total Financial Services	<u>9,108</u>	<u>9,800</u>	<u>(692)</u>	<u>8,730</u>	<u>378</u>
Board					
Regional Development	-	10,000	(10,000)	-	-
Travel	30,358	30,000	358	22,988	7,370
Supplies	918	1,200	(282)	533	385
Total Board	<u>31,276</u>	<u>41,200</u>	<u>(9,924)</u>	<u>23,521</u>	<u>7,755</u>

See independent accountant's review report.

LUTHERAN MEN IN MISSION
STATEMENT OF ACTIVITIES – DETAILED (CONTINUED)
Years Ended January 31, 2015 and 2014

	Year Ending January 31, 2015			Year Ended	Actual
	Actual	Approved	Difference Over(Under)	January 31,2014	
				Actual	Differences
EXPENSES-continued					
Development Council					
Consultant	11,887	12,000	(113)	13,000	(1,113)
Director of Development	29,169	29,000	169	-	29,169
Travel	11,302	15,000	(3,698)	5,975	5,327
Printing & Postage	2,192	2,400	(208)	2,321	(129)
Donor Contact Software	6,000	3,600	2,400	2,850	3,150
Other expenses	1,578	-	1,578	4,460	(2,882)
Total Development Council	<u>62,128</u>	<u>62,000</u>	<u>128</u>	<u>28,606</u>	<u>33,522</u>
Young Men's Ministry					
Council-Travel	6,808	6,000	808	6,017	791
YMC Staff	10,000	10,000	-	10,185	(185)
Total Young Men's Ministry	<u>16,808</u>	<u>16,000</u>	<u>808</u>	<u>16,202</u>	<u>606</u>
Events, Retreats, Workshops					
One Year to Live	-	1,500	(1,500)	807	(807)
Gathering Expenses	61,648	80,570	(18,922)	13,558	48,090
Men's Ministry Advocate	7,500	3,000	4,500	10,500	(3,000)
Total Events, Retreats, Workshops	<u>69,148</u>	<u>85,070</u>	<u>(15,922)</u>	<u>24,865</u>	<u>44,283</u>
Leadership Development					
Resources/Events	1,414	3,600	(2,186)	-	1,414
Ministry Advancement Leadership Team	12,843	15,000	(2,157)	-	12,843
Ministry Specialist Program	-	10,000	(10,000)	-	-
Ministry Partnerships	-	1,500	(1,500)	-	-
Total Leadership Development	<u>14,257</u>	<u>30,100</u>	<u>(15,843)</u>	<u>-</u>	<u>14,257</u>
Resources-Printed Materials					
Cost of Bibles and Materials Sold and Distributed	24,854	25,000	(146)	24,485	369
Printing	1,834	-	1,834	-	1,834
Postage/Shipping	-	-	-	-	-
Warehousing/Storage	1,102	1,000	102	986	116
Total Resources-Printed Materials	<u>27,790</u>	<u>26,000</u>	<u>1,790</u>	<u>25,471</u>	<u>2,319</u>
Communications					
Newsletter Editor	6,000	7,700	(1,700)	7,200	(1,200)
Newsletter Design/Layout	8,500	8,500	-	8,500	-
Printing	9,149	20,000	(10,851)	20,232	(11,083)
Postage/Shipping	17,848	18,000	(152)	17,015	833
Communication Infrastructure	-	2,500	(2,500)	-	-
Total Communications	<u>41,497</u>	<u>56,700</u>	<u>(15,203)</u>	<u>52,947</u>	<u>(11,450)</u>
Total Expenses	<u>551,372</u>	<u>606,770</u>	<u>(55,398)</u>	<u>438,540</u>	<u>112,832</u>
Net Excess Revenue (Expense)	<u>\$ (130,221)</u>	<u>\$ (70,100)</u>	<u>\$ (60,120)</u>	<u>\$ 106,444</u>	<u>\$ (236,664)</u>

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